



Annual Management Report of Fund Performance

December 31, 2018

Beutel Goodman Global Dividend Fund

Beutel Goodman Global Dividend Fund

This Annual Management Report of Fund Performance contains financial highlights but does not contain the complete annual or interim financial statements of the investment fund. You can get a copy of the annual or interim financial statements at your request at no cost (contact details on this page) or by visiting our website at www.beutelgoodman.com or SEDAR at www.sedar.com.

Security holders may also contact us using one of these methods to request the investment fund's prospectus, proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure.

Certain portions of this report, including, but not limited to, "Results of Operations" and "Recent Developments", may contain forward-looking statements about the Fund, including its strategy, risks, expected performance and condition. Forward-looking statements include statements that are predictive in nature, that depend upon or refer to future events or conditions, or that include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates" and other similar forward-looking expressions. In addition, any statement that may be made concerning future performance, strategies or prospects, and possible future Fund action, is also a forward-looking statement. Forward-looking statements are based on current expectations and forecasts about future events and are inherently subject to, among other things, risks, uncertainties and assumptions which could cause actual events, results, performance or prospects to be incorrect or to differ materially from those expressed in, or implied by, these forward-looking statements.

These risks, uncertainties and assumptions include, but are not limited to, general economic, political and market factors, domestic and international, interest and foreign exchange rates, equity and capital markets, business competition, technological change, changes in government regulations, unexpected judicial or regulatory proceedings, and catastrophic events. This list of important factors is not exhaustive. Please consider these and other factors carefully before making any investment decisions and avoid placing undue reliance on forward-looking statements. The Fund has no specific intention of updating any forward-looking statements whether as a result of new information, future events or otherwise, prior to the release of the next Management Report of Fund Performance.

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Beutel Goodman Global Dividend Fund

Management Discussion of Fund Performance

Investment Objectives and Strategies

This Fund seeks to maximize returns by investing in equities offering a high, sustainable yield or high dividend growth rate as well as the potential for capital appreciation.

To achieve its objectives the Fund may invest in equities and short term investments having a term to maturity not exceeding 1 year, and other equivalent securities of Canadian and non-Canadian issuers. Investments in emerging markets will constitute no more than 10% of the Fund's portfolio and there will be a minimum of 20 and a maximum of 50 equity issues held in the portfolio.

Risk

There were no significant changes to the investment objectives or strategies that affected the Fund's overall level of risk during the year. The risks of investing in this Fund and the suitability of the Fund for investors remain as discussed in the Prospectus.

There were no changes to the Fund's risk rating during the reporting period.

Results of Operations

Global markets were not short of challenges over the January 1 to December 31, 2018 period, with elevated equity volatility driven by multiple factors, including indications of moderating economic growth, a U.S. Federal Reserve (Fed) that continued to tighten liquidity, extended U.S.-China trade concerns, and geopolitical tensions such as Brexit uncertainty and turmoil in Washington.

The most significant theme of the period was the prospect of a global trade war. The first foray was launched by President Trump in early March, when he announced that he was imposing tariffs on all steel and aluminum imports. The European Union responded by stating that if imposed, counter duties would be initiated on certain American-made products. While a trade war on all fronts was ultimately averted, the Trump Administration placed China firmly in the crosshairs, announcing up to US\$50 billion of tariffs. China subsequently retaliated, and the clash escalated during the remainder of the year.

Heading into the final stretch of 2018, economic data appeared buoyant, credit spreads ground tighter, interest rates increased as central banks continued on their gradual tightening cycles, and equity markets continued to climb. Then the wheels fell off in October: economic data was softer, more rhetoric was fired in the trade war, unrest spread to France, oil prices started a death spiral, and financial conditions showed signs of tightening. As a result, stock prices declined, and the MSCI World Index (C\$) returned -0.50% in 2018.

Against this backdrop, Beutel Goodman Global Dividend Fund underperformed its benchmark for the period. Unlike the index, the Fund's return is net of fees and expenses paid by the Fund. Please refer to the "Annual Compound Returns" in the Past Performance section for the returns of all classes of the Fund. The Fund's underperformance was attributed primarily to stock selection in the Consumer Discretionary and Industrials sectors. This was offset somewhat by stock selection in Health Care and the combination of stock selection and a relative underweight in holdings in the Financials sector.

At the individual security level, Norwegian-based TGS-NOPEC Geophysical Co ASA was a contributor to absolute performance, as we trimmed the Fund's position when the share price hit our target early in the period. Eli Lilly & Co.

was also a contributor, rising relatively steadily throughout the period on strong operating results and continued improvement in fundamentals and sentiment in the pharmaceutical industry, while Verizon Communications Inc. rose partly on better-than-expected earnings results.

WPP plc was a detractor, largely due to the market's negative reaction to weak third-quarter sales results and lowered guidance for 2018 growth. GEA Group AG also weakened in the period due in large part to disappointing operational performance, while Harley-Davidson Inc. struggled as the company's topline challenges were compounded by a cautious tone from management for 2019.

We initiated six new positions in the portfolio over the period: NTT Docomo Inc., WPP plc, Amgen Inc., Comcast Corporation, GlaxoSmithKline plc and Tokyo Electron. We also added to positions in Akzo Nobel NV, Harley-Davidson Inc., Konecranes OYJ NPV and Roche Holdings AG at attractive valuations; trimmed a position in LyondellBasell Industries NV; completed process-driven sales of Atea ASA and Eli Lilly; and exited the Fund's positions in Air Liquide SA, Ingersoll-Rand plc, Julius Baer Group Ltd., TGS-NOPEC, Telefonica Deutschland Holding AG, Carlsberg A/S and WPP plc. Finally, we exited and then reinitiated a position in DBS Group Holdings Inc., as valuations provided an attractive risk-adjusted return opportunity.

During the period, due to sector changes in the MSCI World Index, three portfolio holdings – Omnicom Group Inc., Comcast Corp. and WPP plc – were moved from the Consumer Discretionary sector to the newly renamed Communication Services (previously Telecommunication Services) sector.

Detailed performance is provided under the heading "Past Performance" in this report.

Recent Developments

Synchronized global growth appeared to unravel in the latter half of 2018, with economic data in China and other emerging markets indicating roadblocks for the global economy ahead. The main culprit driving disruption over the last few quarters and into 2019 has been continued and escalating trade tensions. Looking ahead, there is no shortage of risks that may weigh on the markets. However, as bottom-up stock pickers, we generally ignore the short-term noise and focus on fundamentals.

The holdings in the portfolio continue to generate free cash flow, and have strong balance sheets and capital allocation policies, striking a balance between corporate needs and shareholder returns. High quality business models and company-specific catalysts factor into attractive risk/reward profiles and downside protection. The portfolio continues to incorporate a high concentration of companies with under-levered balance sheets and managements that are well aligned with shareholders, which we expect will continue to lead to positive corporate actions like share buy-backs, dividend increases and value-enhancing deals.

Beutel Goodman Global Dividend Fund

Related Party Transactions

Beutel, Goodman & Company Ltd. ("BG") is the Manager, Trustee and Portfolio Advisor to this Fund. The Fund pays a management fee to BG as compensation for its services. The Fund pays a fixed administration fee to BG, which in turn pays certain operating expenses of the Fund. BG as trustee of the Fund earns a fee which is paid by the Manager from the fixed administration fee paid by the Fund.

The Fund did not rely on any recommendation or approval of its Independent Review Committee to proceed with any transaction involving related parties because it did not conduct any related party transactions, except for certain inter-fund trades and the management and administrative fees as described above, as approved by the Independent Review Committee by standing instructions, and subject to regulatory requirements.

Management Fees: As Manager, BG is paid a management fee from each class of the Fund based on the average daily net asset value of the particular class. The fee is payable monthly, in arrears, and is calculated at the annualized rate specified for each class of the Fund as set out in the table below. Management fees for Class I units are negotiated and paid directly by the investor, not by the Fund, and, therefore, are not listed.

	As a Percentage of Management Fees		
	Maximum Annual Management Fee Rate %	Dealer Compensation %	General Administration, Investment Advice and Profit %
Class B	1.90	50	50
Class F	1.00	0	100

Administration Fee: The Manager receives a fixed administration fee to pay certain operating expenses of the Fund. These expenses include audit and legal fees; custodian and transfer agent fees; costs attributable to the issue, redemption and change of units, including the cost of the security holder record-keeping system; expenses incurred in respect of preparing and distributing all regulatory reports; fund accounting and valuation costs; independent review committee fees and filing fees, including those incurred by us. The administration fee may vary by class of units and by Fund.

BG, as trustee of the Fund, earns a fee which is paid by the Manager from the administration fee paid by the Fund.

Beutel Goodman Global Dividend Fund

Financial Highlights

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for the past 5 years ended December 31. This information is derived from the Fund's audited annual financial statements and is provided for each class of units.

Financial Highlights per unit

Class B Units

(for the years ended December 31)

\$	2018	2017	2016	2015	2014
Net assets, beginning of year	13.40	12.15	11.46	11.25	12.36
Increase (decrease) from operations					
Total revenue	0.53	0.45	0.53	0.38	0.62
Total expenses	(0.31)	(0.30)	(0.27)	(0.37)	(0.45)
Realized gains (losses) for the year	0.71	0.86	0.53	1.38	0.62
Unrealized gains (losses) for the year	(1.78)	1.03	0.10	(0.17)	(1.16)
Total increase (decrease) from operations ⁽¹⁾	(0.85)	2.04	0.89	1.22	(0.37)
Distributions to unitholders per unit:					
From net investment income (excluding dividends)	—	—	—	—	—
From dividends	0.11	0.19	0.22	0.13	0.30
From capital gains	0.70	0.59	—	1.03	0.58
From return of capital	—	—	—	—	—
Total annual distributions ⁽²⁾	0.81	0.78	0.22	1.16	0.88
Net assets, end of year ⁽³⁾	11.62	13.40	12.15	11.46	11.25

Ratios and Supplemental Data

Class B Units

(for the years ended December 31)

	2018	2017	2016	2015	2014
Total net asset value (\$) (000's) ⁽⁴⁾	7,579	10,755	5,348	5,967	5,238
Number of outstanding units (000's) ⁽⁴⁾	652	802	440	521	466
Management expense ratio ⁽⁵⁾	2.30%	2.26%	2.24%	2.26%	2.25%
Management expense ratio before waivers or absorptions ⁽⁶⁾	N/A	N/A	N/A	N/A	N/A
Portfolio turnover rate ⁽⁷⁾	54%	42%	65%	80%	53%
Trading expense ratio (%) ⁽⁸⁾	0.18%	0.18%	0.28%	0.28%	0.28%
Net asset value per unit, end of year	11.62	13.40	12.15	11.46	11.25

Financial Highlights per unit

Class F Units

(for the years ended December 31)

\$	2018	2017	2016	2015	2014
Net assets, beginning of year	13.75	12.44	11.74	11.50	12.60
Increase (decrease) from operations					
Total revenue	0.58	0.52	0.53	0.40	0.64
Total expenses	(0.26)	(0.24)	(0.23)	(0.24)	(0.30)
Realized gains (losses) for the year	0.91	0.94	0.56	1.42	0.71
Unrealized gains (losses) for the year	(1.59)	0.93	0.14	(0.23)	(1.12)
Total increase (decrease) from operations ⁽¹⁾	(0.36)	2.15	1.00	1.35	(0.07)
Distributions to unitholders per unit:					
From net investment income (excluding dividends)	—	—	—	—	—
From dividends	0.29	0.29	0.34	0.22	0.39
From capital gains	0.72	0.60	—	1.05	0.59
From return of capital	—	—	—	—	—
Total annual distributions ⁽²⁾	1.01	0.89	0.34	1.27	0.98
Net assets, end of year ⁽³⁾	11.87	13.75	12.44	11.74	11.50

Ratios and Supplemental Data

Class F Units

(for the years ended December 31)

	2018	2017	2016	2015	2014
Total net asset value (\$) (000's) ⁽⁴⁾	3,616	7,300	4,237	4,357	3,637
Number of outstanding units (000's) ⁽⁴⁾	305	531	341	371	316
Management expense ratio ⁽⁵⁾	1.30%	1.29%	1.28%	1.29%	1.26%
Management expense ratio before waivers or absorptions ⁽⁶⁾	N/A	N/A	N/A	N/A	N/A
Portfolio turnover rate ⁽⁷⁾	54%	42%	65%	80%	53%
Trading expense ratio (%) ⁽⁸⁾	0.18%	0.18%	0.28%	0.28%	0.28%
Net asset value per unit, end of year	11.87	13.75	12.44	11.74	11.50

Beutel Goodman Global Dividend Fund

Financial Highlights

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for the past 5 years ended December 31. This information is derived from the Fund's audited annual financial statements and is provided for each class of units.

Financial Highlights per unit

Class I Units

(for the years ended December 31)

\$	2018	2017	2016	2015	2014
Net assets, beginning of year	14.39	12.97	12.23	11.98	13.11
Increase (decrease) from operations					
Total revenue	0.50	0.55	0.47	0.36	0.65
Total expenses	(0.11)	(0.08)	(0.07)	(0.06)	(0.12)
Realized gains (losses) for the year	0.30	0.97	0.29	2.68	0.69
Unrealized gains (losses) for the year	(2.12)	1.02	(0.83)	0.57	(1.16)
Total increase (decrease) from operations ⁽¹⁾	(1.43)	2.46	(0.14)	3.55	0.06
Distributions to unitholders per unit:					
From net investment income (excluding dividends)	–	–	–	–	–
From dividends	0.48	0.42	0.50	0.37	0.54
From capital gains	0.75	0.63	–	1.10	0.62
From return of capital	–	–	–	–	–
Total annual distributions ⁽²⁾	1.23	1.05	0.50	1.47	1.16
Net assets, end of year ⁽³⁾	12.41	14.39	12.97	12.23	11.98

Ratios and Supplemental Data

Class I Units

(for the years ended December 31)

	2018	2017	2016	2015	2014
Total net asset value (\$) (000's) ⁽⁴⁾	9,414	5,914	4,974	12,080	37,597
Number of outstanding units (000's) ⁽⁴⁾	758	411	384	988	3,139
Management expense ratio ⁽⁵⁾	0.11%	0.11%	0.11%	0.10%	0.10%
Management expense ratio before waivers or absorptions ⁽⁶⁾	N/A	N/A	N/A	N/A	N/A
Portfolio turnover rate ⁽⁷⁾	54%	42%	65%	80%	53%
Trading expense ratio (%) ⁽⁸⁾	0.18%	0.18%	0.28%	0.28%	0.28%
Net asset value per unit, end of year	12.41	14.39	12.97	12.23	11.98

Beutel Goodman Global Dividend Fund

- (1) Net asset value per unit and distributions to unitholders per unit are based on the actual number of units outstanding for the relevant class at the relevant time. The increase (decrease) from operations is based on the weighted average number of units outstanding for the relevant class over the fiscal year.
- (2) Distributions were paid in cash or automatically reinvested in additional units of the Fund.
- (3) This is not a reconciliation of the beginning and ending net assets per unit.
- (4) This information is provided as at year end of the year shown.
- (5) Management expense ratio is based on total expenses (excluding commissions and other portfolio transaction costs) for the stated year and is expressed as an annualized percentage of daily average net asset value during the year.
- (6) The Manager may have waived or absorbed some of the fund expenses. If this had occurred, the management fee ratio before any such waiver or absorption is listed. The Manager may terminate the waiver or absorption at any time, at its discretion. It is not known when such waivers or absorptions will be terminated.
- (7) The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the fiscal year. The higher a Fund's portfolio turnover rate in a year, the greater the trading costs payable by the Fund in the year, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a higher turnover rate and the performance of a Fund. Portfolio turnover rate equals the lesser of the costs of purchases and the proceeds of sales of portfolio securities for the year divided by the average value of the portfolio securities of the Fund calculated on a monthly basis, excluding short-term securities.
- (8) The trading expense ratio represents total commissions and other portfolio transaction costs disclosed in the Statements of Comprehensive Income expressed as an annualized percentage of daily average net asset value of the Fund during the year.

Past Performance

The performance returns below:

- are calculated as of **December 31** in each year;
- assume **all distributions** made by the Fund **are reinvested** to purchase additional units; and
- show the returns of the particular class of the Fund after any applicable management fees and operating expenses have been deducted, **but are not reduced by any redemption charges, optional charges or income taxes payable by you that would have reduced returns on performance.**

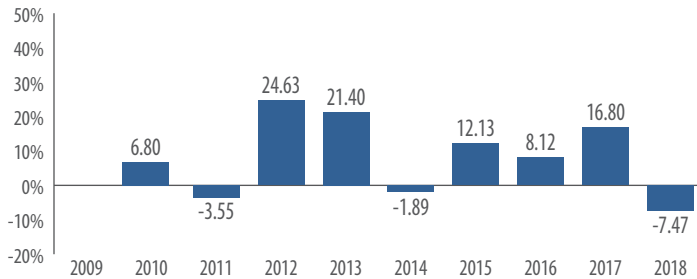
Please remember that the past performance of the Fund is not an accurate prediction of future returns.

Beutel Goodman Global Dividend Fund

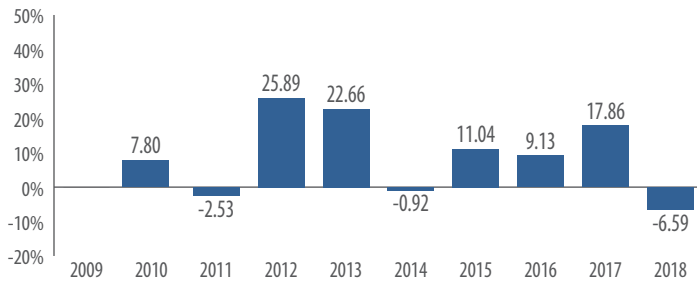
Year-by-Year Returns

The bar chart indicates the Fund's annual performance for each of the year's shown and illustrates how the Fund's performance has changed from year to year. The bar chart shows in percentage terms how much an investment made on the first day of each financial year would have grown or decreased by the last day of each financial year.

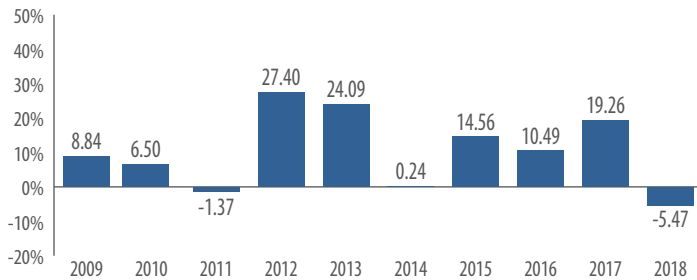
Class B



Class F



Class I



Annual Compound Returns

The following table shows the Fund's historical annual compound total returns for each of the periods indicated ended on December 31, 2018, as compared to the performance of the MSCI World (C\$) Index.*

Class B

		Since Inception	10 Years	5 Years	3 Years	Past Year
Beutel Goodman Global Dividend Fund	%	8.14	—	5.15	5.32	-7.47
MSCI World (C\$) Index	%	11.75	—	9.91	5.82	-0.49

Class B units have been available for sale to unitholders since October 4, 2010.

Class F

		Since Inception	10 Years	5 Years	3 Years	Past Year
Beutel Goodman American Equity Fund	%	9.20	—	6.15	6.31	-6.59
MSCI World (C\$) Index	%	11.75	—	9.91	5.82	-0.49

Class F units have been available for sale to unitholders since October 4, 2010.

Class I

		10 Years	5 Years	3 Years	Past Year
Beutel Goodman American Equity Fund	%	9.96	7.42	7.60	-5.47
MSCI World (C\$) Index	%	10.86	9.91	5.82	-0.49

The fund was not a reporting issuer for the period since its inception of December 1, 2007 to August 13, 2010. The expenses of the Fund would have been higher during such period had the Fund been subject to the additional regulatory requirements applicable to a reporting issuer. The financial statements of the Fund for such period are available to Class I investors upon request.

* The MSCI World (C\$) Index is designed to represent the global equity market.

A discussion of the relative performance of the Fund is under the Results of Operations section of this report.

Beutel Goodman Global Dividend Fund

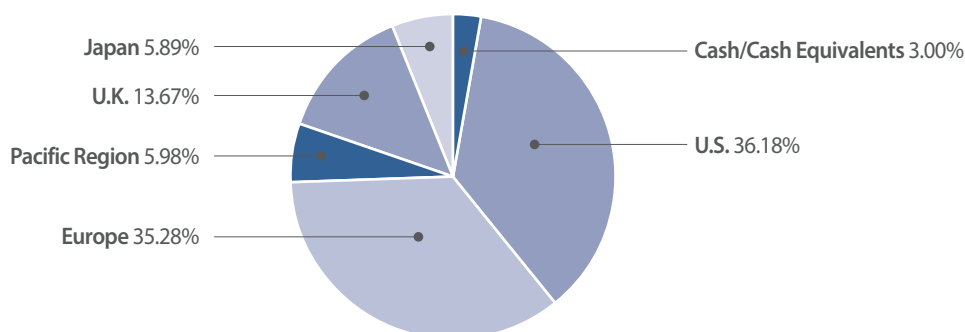
Summary of Investment Portfolio

The following information may change due to the ongoing portfolio transactions of the Fund. More current information regarding the holdings of the Fund may be obtained on our website at www.beutelgoodman.com.

Summary of Top 25 Holdings

Issuer Name	% of Net Assets	Issuer Name	% of Net Assets
1. Roche Holding AG	5.59	14. Caltex Australia Ltd.	3.99
2. Verizon Communications Inc.	4.82	15. Atea ASA	3.96
3. Comcast Corp.	4.70	16. Amgen Inc.	3.57
4. Vodafone Group PLC	4.63	17. IMI PLC	3.34
5. Konecranes OYJ	4.54	18. Gjensidige Forsikring ASA	3.31
6. Harley-Davidson Inc.	4.54	19. Smiths Group PLC	3.12
7. Omnicom Group Inc.	4.51	20. LyondellBasell Industries NV	3.09
8. Campbell Soup Co.	4.41	21. BASF SE	2.75
9. Akzo Nobel NV	4.34	22. GlaxoSmithKline PLC	2.49
10. Koninklijke KPN NV	4.32	23. Eli Lilly & Co.	2.33
11. Kellogg Co.	4.28	24. GEA Group AG	2.32
12. NTT DOCOMO Inc.	4.23	25. DBS Group Holdings Ltd.	1.97
13. Cie Générale des Établissements Michelin	4.01		

Regional Mix





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