

# Annual Management Report of Fund Performance

December 31, 2024

**Beutel Goodman Global Dividend Fund** 

This Annual Management Report of Fund Performance contains financial highlights but does not contain the complete annual or interim financial statements of the investment fund. You can get a copy of the annual or interim financial statements at your request at no cost (contact details on this page) or by visiting our website at www.beutelgoodman.com or SEDAR+ at www.sedarplus.ca.

Security holders may also contact us using one of these methods to request the investment fund's prospectus, proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure.

Certain portions of this report, including, but not limited to, "Results of Operations" and "Recent Developments", may contain forward-looking statements about the Fund, including its strategy, risks, expected performance and condition. Forward-looking statements include statements that are predictive in nature, that depend upon or refer to future events or conditions, or that include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates" and other similar forward-looking expressions. In addition, any statement that may be made concerning future performance, strategies or prospects, and possible future Fund action, is also a forward-looking statement. Forward-looking statements are based on current expectations and forecasts about future events and are inherently subject to, among other things, risks, uncertainties and assumptions which could cause actual events, results, performance or prospects to be incorrect or to differ materially from those expressed in, or implied by, these forward-looking statements.

These risks, uncertainties and assumptions include, but are not limited to, general economic, political and market factors, domestic and international, interest and foreign exchange rates, equity and capital markets, business competition, technological change, changes in government regulations, unexpected judicial or regulatory proceedings, and catastrophic events. This list of important factors is not exhaustive. Please consider these and other factors carefully before making any investment decisions and avoid placing undue reliance on forward-looking statements. The Fund has no specific intention of updating any forward-looking statements whether as a result of new information, future events or otherwise, prior to the release of the next Management Report of Fund Performance.

#### **Beutel Goodman Managed Funds**

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### Management Discussion of Fund Performance

### **Investment Objectives and Strategies**

This Fund seeks to maximize returns by investing in equities offering a high, sustainable yield or high dividend growth rate as well as the potential for capital appreciation.

To achieve its objectives the Fund may invest in equities and short term investments having a term to maturity not exceeding 1 year, and other equivalent securities of Canadian and non- Canadian issuers. Investments in emerging markets will constitute no more than 10% of the Fund's portfolio and there will be a minimum of 20 and a maximum of 50 equity issues held in the portfolio.

#### Risk

There were no significant changes to the investment objectives or strategies that affected the Fund's overall level of risk during the year. The risks of investing in this Fund and the suitability of the Fund for investors remain as discussed in the Prospectus.

### **Results of Operations**

Over the 12-month period ended December 31, 2024, Beutel Goodman Global Dividend Fund (the "Fund"), Class B returned 11.71% versus 29.43% for the Fund's benchmark, the MSCI World Index (C\$). Unlike the benchmark, the Fund's return is net of fees and expenses paid by the Fund. Please refer to the "Annual Compound Returns" in the Past Performance section for the returns of all classes of the Fund. Detailed performance is provided under the heading "Past Performance" in this report.

After the highest inflation since the 1980s in the post-pandemic period, in 2024, the pace of rising prices slowed down considerably. Facing a global economy with anemic growth, many central banks moved to accommodative monetary policy midway through the year. U.S. equities again led the way globally in terms of returns, boosted by the performance of the "Magnificent 7".

#### **Key Contributors to Performance**

- The top-performing sectors during the period relative to the benchmark were Industrials, Real Estate and Financials. Stock selection in the Industrials and Financials sector, and a zero-weight allocation to Real Estate contributed to the Fund's relative performance.
- Over the period, the largest individual contributors to Fund performance included Konecranes Oyj, Cummins Inc. and Kellanova.

#### **Key Detractors from Performance**

- From a sector perspective, the Fund's holdings in the Consumer
   Discretionary, Communication Services and Information Technology
   sectors were the largest detractors from the Fund's relative performance
   over the period. A combination of stock selection and an overweight
   in the Consumer Discretionary sector, stock selection in the Communication
   Services sector, and a combination of stock selection and an underweight
   in the Information Technology sector detracted from the Fund's relative
   performance.
- Over the period, the largest individual detractors from Fund performance included Polaris Inc. Ampol Ltd. and Carlsberg AS.

### **Portfolio Activity**

- The portfolio management team (the "team") employs a stock selection process that is based on identifying securities trading at a significant discount to their business value. The Fund's sector and stock weights are outcomes of the team's investment decisions based on bottom-up fundamentals and business quality. As a by-product of the team's bottom-up investment process, market performance and general management activity, the following changes occurred in the Fund's portfolio during the reporting period:
  - The Fund's Financials and Materials sector weightings increased over the period because of relative performance and the team's buy/sell activities.
  - The Fund's Industrials, Consumer Staples, Communication Services, Health Care, Energy and Consumer Discretionary sector weightings decreased over the period because of relative performance and the team's buy/sell activities.
  - Gjensidige Forsikring ASA, Akzo Nobel N.V., PPG Industries, Inc.,
     Interpublic Group of Cos Inc./The and Julius Baer Group Ltd. were new additions to the Fund.
  - The Fund's position in WK Kellogg Co., Nippon Telegraph and Telephone Corp., dormakaba Holding AG and Kellanova were liquidated.

#### **Recent Developments**

Global stocks saw another blockbuster year in 2024. We do not profess to know what will happen to markets in 2025; however, given current valuation levels and expectations for further revenue acceleration, margin expansion and earnings growth, we anticipate equity market volatility to continue, with the potential for sharp drawdowns should any earnings or guidance announcements fall short of high expectations. We believe this risk is particularly acute with respect to Growth stocks, and across the Information Technology, Communication Services and Consumer Discretionary sectors. We continue to apply our disciplined equity value investment strategy to the Fund's portfolio regardless what's happening in markets.

### **Related Party Transactions**

Beutel, Goodman & Company Ltd. ("BG") is the Manager, Trustee and Portfolio Advisor to this Fund. The Fund pays a management fee to BG as compensation for its services. The Fund pays a fixed administration fee to BG, which in turn pays certain operating expenses of the Fund. BG as trustee of the Fund earns a fee which is paid by the Manager from the fixed administration fee paid by the Fund.

The Fund did not rely on any recommendation or approval of its Independent Review Committee to proceed with any transaction involving related parties because it did not conduct any related party transactions, except for certain inter-fund trades (if any) and the management and administrative fees as described above, as approved by the Independent Review Committee by standing instructions, and subject to regulatory requirements

Management Fees: As Manager, BG is paid a management fee from each class of the Fund based on the average daily net asset value of the particular class. The fee is payable monthly, in arrears, and is calculated at the annualized rate specified for each class of the Fund as set out in the table below. Management fees for Class I units are negotiated and paid directly by the investor, not by the Fund, and, therefore, are not listed.

		As a Percentage of Management Fees			
	Maximum Annual Management Fee Rate %	Dealer Compensation %	General Administration, Investment Advice and Profit %		
Class B	1.90	51	49		
Class F	1.00	0	100		

Administration Fee: The Manager receives a fixed administration fee to pay certain operating expenses of the Fund. These expenses include audit and legal fees; custodian and transfer agent fees; costs attributable to the issue, redemption and change of units, including the cost of the security holder record-keeping system; expenses incurred in respect of preparing and distributing all regulatory reports; fund accounting and valuation costs; independent review committee fees and filing fees, including those incurred by us. The administration fee may vary by class of units and by Fund.

BG, as trustee of the Fund, earns a fee which is paid by the Manager from the administration fee paid by the Fund.

### **Financial Highlights**

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for the past 5 years ended December 31. This information is derived from the Fund's audited annual financial statements and is provided for each class of units.

### Financial Highlights per unit Class B Units

(for the years ended December 31)

\$	2024	2023	2022	2021	2020
Net assets, beginning of year	13.61	13.13	13.23	13.21	13.50
Increase (decrease) from operat	ions				
Total revenue	0.58	0.57	0.43	0.45	0.74
Total expenses	(0.42)	(0.39)	(0.33)	(0.28)	(0.33)
Realized gains (losses) for the year	1.31	0.22	0.16	0.87	0.48
Unrealized gains (losses) for the year	0.18	0.39	0.18	0.07	(0.57)
Total increase (decrease) from operations (1)	1.65	0.79	0.44	1.11	0.32
Distributions to unitholders per unit:					
From net investment income (excluding dividends)	_	_	_	_	_
From dividends	0.14	0.23	0.06	0.07	0.29
From capital gains	1.16	0.11	0.08	0.88	0.42
From return of capital	_	-	-	-	0.05
Total annual distributions (2)	1.30	0.34	0.14	0.95	0.76
Net assets, end of year (3)	13.92	13.61	13.13	13.23	13.21

# Ratios and Supplemental Data Class B Units

(for the years ended December 31)

	2024	2023	2022	2021	2020
Total net asset value (\$) (000's) (4)	6,036	6,100	5,629	4,414	4,534
Number of outstanding units (000's) (4)	433	448	429	334	343
Management expense ratio (5)	2.21%	2.21%	2.25%	2.20%	2.28%
Management expense ratio before waivers or absorptions (6)	N/A	N/A	N/A	N/A	N/A
Portfolio turnover rate (7)	31%	12%	18%	24%	24%
Trading expense ratio (%) (8)	0.08%	0.04%	0.10%	0.06%	0.09%
Net asset value per unit, end of year	13.92	13.61	13.13	13.23	13.21

### Financial Highlights per unit Class F Units

(for the years ended December 31)

\$	2024	2023	2022	2021	2020
Net assets, beginning of year	13.67	13.16	13.31	13.31	13.73
Increase (decrease) from operati	ions				
Total revenue	0.58	0.57	0.45	0.45	0.72
Total expenses	(0.27)	(0.25)	(0.24)	(0.25)	(0.28)
Realized gains (losses) for the year	1.33	0.22	0.16	0.86	0.52
Unrealized gains (losses) for the year	0.10	0.35	(0.07)	0.08	(0.38)
Total increase (decrease) from operations (1)	1.74	0.89	0.30	1.14	0.58
Distributions to unitholders per unit:					
From net investment income (excluding dividends)	_	_	_	_	_
From dividends	0.25	0.33	0.22	0.23	0.52
From capital gains	1.17	0.11	0.08	0.89	0.43
From return of capital	_	_	_	_	0.05
Total annual distributions (2)	1.42	0.44	0.30	1.12	1.00
Net assets, end of year (3)	14.01	13.67	13.16	13.31	13.31

## Ratios and Supplemental Data

Class F Units

(for the years ended December 31)

	2024	2023	2022	2021	2020
Total net asset value (\$) (000's) (4)	6,482	6,188	5,985	4,868	4,224
Number of outstanding units (000's) (4)	463	453	455	366	317
Management expense ratio (5)	1.29%	1.29%	1.28%	1.29%	1.29%
Management expense ratio before waivers or absorptions <sup>(6)</sup>	N/A	N/A	N/A	N/A	N/A
Portfolio turnover rate (7)	31%	12%	18%	24%	24%
Trading expense ratio (%) (8)	0.08%	0.04%	0.10%	0.06%	0.09%
Net asset value per unit, end of year	14.01	13.67	13.16	13.31	13.31

## **Financial Highlights**

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for the past 5 years ended December 31. This information is derived from the Fund's audited annual financial statements and is provided for each class of units.

## Financial Highlights per unit

### Class I Units

(for the years ended December 31)

\$	2024	2023	2022	2021	2020
Net assets, beginning of year	14.30	13.80	13.94	13.95	14.37
Increase (decrease) from operat	ions				
Total revenue	0.60	0.59	0.47	0.47	0.76
Total expenses	(0.12)	(0.11)	(0.11)	(0.09)	(0.13)
Realized gains (losses) for the year	1.42	0.25	0.15	0.91	0.55
Unrealized gains (losses) for the year	0.01	0.52	(0.20)	0.04	(0.42)
Total increase (decrease) from operations (1)	1.91	1.25	0.31	1.33	0.76
Distributions to unitholders per unit:					
From net investment income (excluding dividends)	_	_	_	_	_
From dividends	0.47	0.54	0.38	0.40	0.69
From capital gains	1.23	0.12	0.08	0.94	0.45
From return of capital	_	_	_	_	0.05
Total annual distributions (2)	1.70	0.66	0.46	1.34	1.19
Net assets, end of year (3)	14.64	14.30	13.80	13.94	13.95

### Ratios and Supplemental Data

### Class I Units

(for the years ended December 31)

	2024	2023	2022	2021	2020
Total net asset value (\$) (000's) (4)	11,067	9,416	9,905	10,290	9,781
Number of outstanding units (000's) (4)	756	658	718	738	701
Management expense ratio (5)	0.11%	0.11%	0.11%	0.11%	0.11%
Management expense ratio before waivers or absorptions (6)	N/A	N/A	N/A	N/A	N/A
Portfolio turnover rate (7)	31%	12%	18%	24%	24%
Trading expense ratio (%) (8)	0.08%	0.04%	0.10%	0.06%	0.09%
Net asset value per unit, end of year	14.64	14.30	13.80	13.94	13.95

- (1) Net asset value per unit and distributions to unitholders per unit are based on the actual number of units outstanding for the relevant class at the relevant time. The increase (decrease) from operations is based on the weighted average number of units outstanding for the relevant class over the fiscal year.
- (2) Distributions were paid in cash or automatically reinvested in additional units of the Fund.
- (3) This is not a reconciliation of the beginning and ending net assets per unit.
- (4) This information is provided as at year end of the year shown.
- (5) Management expense ratio is based on total expenses (excluding commissions and other portfolio transaction costs) for the stated year and is expressed as an annualized percentage of daily average net asset value during the year.
- (6) The Manager may have waived or absorbed some of the fund expenses. If this had occurred, the management fee ratio before any such waiver or absorption is listed. The Manager may terminate the waiver or absorption at any time, at its discretion. It is not known when such waivers or absorptions will be terminated.
- (7) The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the fiscal year. The higher a Fund's portfolio turnover rate in a year, the greater the trading costs payable by the Fund in the year, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a higher turnover rate and the performance of a Fund. Portfolio turnover rate equals the lesser of the costs of purchases and proceeds of sales of portfolio securities for the year divided by the average value of the portfolio securities of the Fund calculated on a monthly basis, excluding short-term securities.
- (8) The trading expense ratio represents total commissions and other portfolio transaction costs disclosed in the Statements of Comprehensive Income expressed as an annualized percentage of daily average net asset value of the Fund during the year.

#### **Past Performance**

The performance returns below:

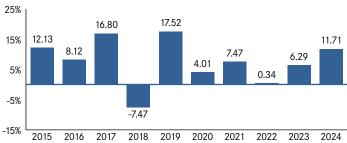
- are calculated as of December 31 in each year;
- assume all distributions made by the Fund are reinvested to purchase additional units; and
- show the returns of the particular class of the Fund after any applicable
  management fees and operating expenses have been deducted, but are
  not reduced by any redemption charges, optional charges or income
  taxes payable by you that would have reduced returns on performance.

Please remember that the past performance of the Fund is not an accurate prediction of future returns.

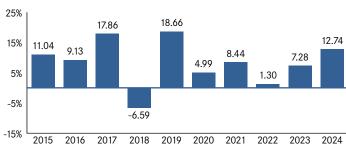
#### Year-by-Year Returns

The bar chart indicates the Fund's annual performance for each of the year's shown and illustrates how the Fund's performance has changed from year to year. The bar chart shows in percentage terms how much an investment made on the first day of each financial year would have grown or decreased by the last day of each financial year.

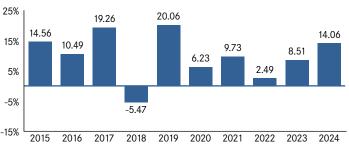
# Class B



### Class F



### Class I



#### **Annual Compound Returns**

The following table shows the Fund's historical annual compound total returns for each of the periods indicated ended on December 31, 2024, as compared to the performance of the MSCI World Index (C\$).\*

Class B	10 Years (%)	5 Years (%)	3 Years (%)	Past Year (%)
Beutel Goodmand Global Dividend Fund	7.44	5.90	6.01	11.71
MSCI World Index (C\$)	12.33	13.49	11.04	29.43

Class F	10 Years (%)	5 Years (%)	3 Years (%)	Past Year (%)
Beutel Goodmand Global Dividend Fund	8.45	6.89	7.01	12.74
MSCI World Index (C\$)	12.33	13.49	11.04	29.43

Class I	10 Years (%)	5 Years (%)	3 Years (%)	Past Year (%)
Beutel Goodmand Global Dividend Fund	9.74	8.14	8.25	14.06
MSCI World Index (C\$)	12.33	13.49	11.04	29.43

<sup>\*</sup> The MSCI World Index (C\$) is designed to represent the global equity market.

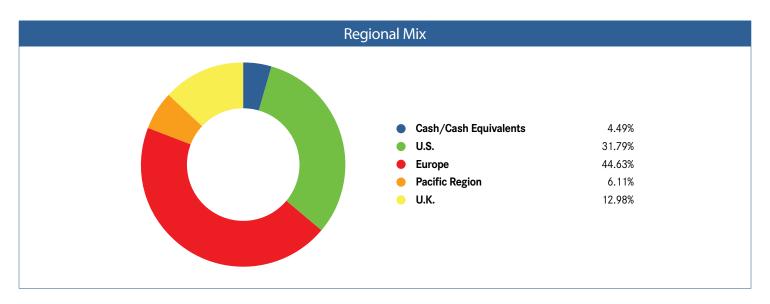
A discussion of the relative performance of the Fund is under the Results of Operations section of this report.

### Summary of Investment Portfolio

The following information may change due to the ongoing portfolio transactions of the Fund. More current information regarding the holdings of the Fund may be obtained on our website at www.beutelgoodman.com.

### **Summary of Top 25 Holdings**

Issu	er Name	Coupon Rate (%)	Maturity Date	% of Net Assets
1.	TGS ASA			5.73
2.	IMI PLC			5.41
3.	Koninklijke KPN N.V.			5.04
4.	Konecranes Oyj			4.97
5.	Atea ASA			4.78
6.	The Campbell's Co.			4.57
7.	Compagnie Générale des Établissements Michelin SCA			4.38
8.	Roche Holding AG			4.32
9.	Comcast Corp., Class A			4.26
10.	Cummins Inc.			4.15
11.	GSK PLC			4.03
12.	PPG Industries, Inc.			4.01
13.	Ampol Ltd.			3.82
14.	Carlsberg AS			3.73
15.	Government of Canada	3.510	30-Jan-25	3.57
16.	ITV PLC			3.55
17.	Julius Baer Group Ltd.			3.46
18.	Gjensidige Forsikring ASA			3.29
19.	Amgen Inc.			3.26
20.	Harley-Davidson Inc.			3.20
21.	Omnicom Group Inc.			3.01
22.	Interpublic Group of Cos Inc./The			2.90
23.	Akzo Nobel N.V.			2.66
24.	Polaris Inc.		·	2.47
25.	BASF SE			2.31





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