

# Interim Management Report of Fund Performance

June 30, 2024

**Beutel Goodman Total World Equity Fund** 

**BEUTEL GOODMAN MANAGED FUNDS** 

This Interim Management Report of Fund Performance contains financial highlights but does not contain the complete annual or interim financial statements of the investment fund. You can get a copy of the annual or interim financial statements at your request at no cost (contact details on this page) or by visiting our website at www.beutelgoodman.com or SEDAR+ at www.sedarplus.ca.

Security holders may also contact us using one of these methods to request the investment fund's prospectus, proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure.

Certain portions of this report, including, but not limited to, "Results of Operations" and "Recent Developments", may contain forward-looking statements about the Fund, including its strategy, risks, expected performance and condition. Forward-looking statements include statements that are predictive in nature, that depend upon or refer to future events or conditions, or that include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates" and other similar forward-looking expressions. In addition, any statement that may be made concerning future performance, strategies or prospects, and possible future Fund action, is also a forward-looking statement. Forward-looking statements are based on current expectations and forecasts about future events and are inherently subject to, among other things, risks, uncertainties and assumptions which could cause actual events, results, performance or prospects to be incorrect or to differ materially from those expressed in, or implied by, these forward-looking statements.

These risks, uncertainties and assumptions include, but are not limited to, general economic, political and market factors, domestic and international, interest and foreign exchange rates, equity and capital markets, business competition, technological change, changes in government regulations, unexpected judicial or regulatory proceedings, and catastrophic events. This list of important factors is not exhaustive. Please consider these and other factors carefully before making any investment decisions and avoid placing undue reliance on forward-looking statements. The Fund has no specific intention of updating any forward-looking statements whether as a result of new information, future events or otherwise, prior to the release of the next Management Report of Fund Performance.

#### **Beutel Goodman Managed Funds**

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### Management Discussion of Fund Performance

#### Investment Objectives and Strategies

The Fund seeks long-term capital appreciation primarily through investments in common shares and other equity securities of issuers in Canada and abroad.

The Fund seeks to make investments in issuers that are undervalued in relation to the business value of the issuer. If financial results fall short of expectations, the intrinsic value of the underlying assets of the issuer should provide downside protection.

A significant portion of the Fund's assets will be invested in common shares or other equity securities of Canadian issuers. However, the proportion of the Fund's assets invested in Canadian issuers compared to non-Canadian issuers will vary based on the adviser's outlook for the capital markets. Currently, the Fund does not expect to invest more than 49% of its assets in securities of non-Canadian issuers.

#### Risk

There were no significant changes to the investment objectives or strategies that affected the Fund's overall level of risk during the period. The risks of investing in this Fund and the suitability of the Fund for investors remain as discussed in the Prospectus.

#### **Results of Operations**

Over the six-month period ended June 30, 2024, Beutel Goodman Total World Equity Fund (the "Fund"), Class B returned 4.03% versus 10.19% for the Fund's benchmark, the 50% S&P/TSX Composite Index, 25% MSCI EAFE Index (C\$) and 25% S&P 500 Index (C\$). Unlike the benchmark, the Fund's return is net of fees and expenses paid by the Fund. Detailed performance is provided under the heading "Past Performance" in this report.

Save for a modest setback in April, global equity markets have delivered strong performance so far in 2024, showing surprising resilience amid geopolitical challenges, higher-for-longer interest rates, stubborn inflation and economic growth that appears to be slowing. Performance during the period has been driven largely by a concentrated handful of stocks in the Information Technology and Communication Services sectors.

#### Key Contributors to Performance

- The top-performing sectors during the period relative to the benchmark were Real Estate, Utilities and Consumer Staples.
- Over the period, the largest individual contributors to Fund performance included QUALCOMM Inc., ITV plc and NetApp Inc.

#### Key Detractors from Performance

- From a sector perspective, the Fund's holdings in the Health Care, Consumer Discretionary and Materials sectors were the largest detractors from the Fund's relative performance over the period.
- Over the period, the largest individual detractors from Fund performance included Akzo Nobel N.V., Magna International Inc. and Toronto-Dominion Bank.

#### **Portfolio Activity**

- The portfolio management team (the "team") employs a stock selection process that is based on identifying securities trading at a significant discount to their business value. The Fund's sector and stock weights are outcomes of the team's investment decisions based on bottom-up fundamentals and business quality. As a by-product of the team's bottom-up investment process, market performance and general management activity, the following changes occurred in the Fund's portfolio during the reporting period:
  - The Fund's Consumer Staples, Materials, Information Technology and Energy sector weightings increased over the period because of relative performance and the team's buy/sell activities.
  - The Fund's Financials, Consumer Discretionary, Health Care, Communication Services, Utilities, Industrials and Real Estate sector weightings decreased over the period because of relative performance and the team's buy/sell activities.
  - Infineon Technologies AG was a new addition to the Fund.
  - The Fund's position in WK Kellogg Co. and NetApp Inc. were liquidated.

#### **Recent Developments**

Inflation has been a dominant global investment theme over the past few years, but as we reach the mid-point of 2024, many central banks around the world are now shifting to more accommodative monetary policy. However, the impacts of economic growth, as well as the myriad geopolitical events unfolding around the world, are unlikely to be uniform across Canadian, U.S. and international equity markets.

#### **Related Party Transactions**

Beutel, Goodman & Company Ltd. ("BG") is the Manager, Trustee and Portfolio Advisor to this Fund. The Fund pays a management fee to BG as compensation for its services. The Fund pays a fixed administration fee to BG, which in turn pays certain operating expenses of the Fund. BG as trustee of the Fund earns a fee which is paid by the Manager from the fixed administration fee paid by the Fund.

The Fund did not rely on any recommendation or approval of its Independent Review Committee to proceed with any transaction involving related parties because it did not conduct any related party transactions, except for certain inter-fund trades and the management and administrative fees as described above, as approved by the Independent Review Committee by standing instructions, and subject to regulatory requirements. Management Fees: As Manager, BG is paid a management fee from each class of the Fund based on the average daily net asset value of the particular class. The fee is payable monthly, in arrears, and is calculated at the annualized rate specified for each class of the Fund as set out in the table below. Management fees for Class I units are negotiated and paid directly by the investor, not by the Fund, and, therefore, are not listed.

		As a Percentage of Management Fees				
	Maximum Annual Management Fee Rate %	Management Compensation				
Class B	1.85	54	46			
Class D	1.25	20	80			
Class F	0.90	0	100			

Administration Fee: The Manager receives a fixed administration fee to pay certain operating expenses of the Fund. These expenses include audit and legal fees; custodian and transfer agent fees; costs attributable to the issue, redemption and change of units, including the cost of the security holder record-keeping system; expenses incurred in respect of preparing and distributing all regulatory reports; fund accounting and valuation costs; independent review committee fees and filing fees, including those incurred by us. The administration fee may vary by class of units and by Fund.

BG, as trustee of the Fund, earns a fee which is paid by the Manager from the administration fee paid by the Fund.

### **Financial Highlights**

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for the 6 month period ended June 30 of the current year and for the past 5 years ended December 31. The December 31 information is derived from the Fund's audited annual financial statements and is provided for each class of units.

#### Financial Highlights per unit

#### **Class B Units**

(for the period ended June 30, 2024 and years ended December 31)

June 2024	2023	2022	2021	2020	2019
14.92	14.04	14.97	13.76	13.64	11.92
0.29	0.49	0.43	0.39	0.52	0.43
(0.20)	(0.37)	(0.37)	(0.38)	(0.34)	(0.32)
0.57	0.41	0.56	1.11	0.11	0.21
(0.04)	0.56	(1.00)	0.78	(0.14)	1.55
0.62	1.09	(0.38)	1.90	0.15	1.87
-	0.05	_	_	0.04	0.01
-	0.13	0.06	-	0.08	0.10
-	0.01	0.47	0.80	0.22	-
-	-	-	-	-	-
-	0.19	0.53	0.80	0.34	0.11
15.52	14.92	14.04	14.97	13.76	13.64
	2024 14.92 (0.29 (0.20) 0.57 (0.04) 0.62	2024 2023   14.92 14.04   0.29 0.49   (0.20) (0.37)   0.57 0.41   (0.04) 0.56   0.62 1.09   - 0.013   - 0.011   - -   - 0.19	2023 2023   14.92 14.04 14.97   14.92 14.04 14.97   0.29 0.49 0.43   (0.20) (0.37) (0.37)   0.57 0.41 0.56   (0.04) 0.56 (1.00)   0.62 1.09 (0.38)   - 0.01 0.47   - 0.13 0.06   - 0.01 0.47   - - -   - 0.13 0.05	2024 2023 2022 2021   14.92 14.04 14.97 13.76   0.29 0.49 0.43 0.39   (0.20) (0.37) (0.37) (0.38)   0.57 0.41 0.56 1.11   (0.04) 0.56 (1.00) 0.78   0.62 1.09 (0.38) 1.90   - 0.055 - -   - 0.13 0.06 -   - 0.01 0.47 0.80   - - - -   - 0.19 0.53 0.80	2024 2023 2022 2021 2020   14.92 14.04 14.97 13.76 13.64   0.29 0.49 0.43 0.39 0.52   (0.20) (0.37) (0.37) (0.38) (0.34)   0.57 0.41 0.56 1.11 0.11   (0.04) 0.56 (1.00) 0.78 (0.14)   0.62 1.09 (0.38) 1.90 0.15   - 0.055 - - 0.04   - 0.13 0.06 - 0.08   - 0.13 0.06 - 0.08   - 0.01 0.47 0.80 0.22   - - - - -   - 0.19 0.53 0.80 0.34

#### **Ratios and Supplemental Data**

#### **Class B Units**

(for the period ended June 30, 2024 and years ended December 31)

	June 2024	2023	2022	2021	2020	2019
Total net asset value (\$) (000's) (4)	2,181	2,198	2,037	2,137	1,505	1,708
Number of outstanding units (000's) <sup>(4)</sup>	141	147	145	143	109	125
Management expense ratio <sup>(5)</sup>	2.20%	2.20%	2.21%	2.20%	2.20%	2.19%
Management expense ratio before waivers or absorptions <sup>(6)</sup>	N/A	N/A	N/A	N/A	N/A	N/A
Portfolio turnover rate (7)	14%	22%	33%	39%	39%	35%
Trading expense ratio (%) <sup>(8)</sup>	0.05%	0.04%	0.09%	0.10%	0.09%	0.07%
Net asset value per unit, end of period	15.52	14.92	14.04	14.97	13.76	13.64

#### Financial Highlights per unit

#### **Class D Units**

(for the period ended June 30, 2024 and years ended December 31)

I					
June 2024	2023	2022	2021	2020	2019
17.96	16.89	17.80	16.30	16.14	14.09
0.35	0.58	0.50	0.47	0.65	0.51
(0.18)	(0.32)	(0.32)	(0.32)	(0.29)	(0.28)
0.70	0.48	0.83	1.34	0.10	0.26
(0.11)	0.62	(1.52)	1.12	(0.39)	1.83
0.76	1.36	(0.51)	2.61	0.07	2.32
-	0.08	-	-	0.08	0.02
-	0.24	-	0.06	0.16	0.22
-	0.02	0.56	0.96	0.27	-
-	-	-	-	-	-
-	0.34	0.56	1.02	0.51	0.24
18.75	17.96	16.89	17.80	16.30	16.14
	0.35 (0.18) 0.70 (0.11) 0.76 - - - - - - - - -	2024   17.96 16.89   0.35 0.58   (0.18) (0.32)   0.70 0.48   (0.11) 0.62   0.76 1.36   - 0.08   - 0.24   - 0.24   - 0.24   - 0.24   - 0.24   - 0.24   - 0.24   - 0.24   - 0.24   - 0.35	2024   17.96 16.89 17.80   0.35 0.58 0.50   (0.18) (0.32) (0.32)   0.70 0.48 0.83   (0.11) 0.62 (1.52)   0.76 1.36 (0.51)   - 0.08 -   - 0.24 -   - 0.24 -   - 0.24 -   - 0.24 -   - 0.24 -   - 0.24 -   - 0.24 -   - 0.24 -   - 0.24 -   - 0.24 -   - 0.24 -	2024   17.96 16.89 17.80 16.30   0.35 0.58 0.50 0.47   (0.18) (0.32) (0.32) (0.32)   0.70 0.48 0.83 1.34   (0.11) 0.62 (1.52) 1.12   0.76 1.36 (0.51) 2.61   - 0.08 - -   - 0.24 - 0.06   - 0.24 - 0.06   - 0.02 0.56 0.96   - - - -   - 0.34 0.56 1.02	2024 17.80 16.30 16.14   17.96 16.89 17.80 16.30 16.14   0.35 0.58 0.50 0.47 0.65   (0.18) (0.32) (0.32) (0.32) (0.29)   0.70 0.48 0.83 1.34 0.10   (0.11) 0.62 (1.52) 1.12 (0.39)   0.76 1.36 (0.51) 2.61 0.07   - 0.08 - - 0.08   - 0.24 - 0.06 0.16   - 0.02 0.56 0.96 0.27   - - - - -   - 0.34 0.56 1.02 0.51

#### **Ratios and Supplemental Data**

#### **Class D Units**

(for the period ended June 30, 2024 and years ended December 31)

	June 2024	2023	2022	2021	2020	2019
Total net asset value (\$) (000's) (4)	351	313	311	1,392	1,449	1,971
Number of outstanding units (000's) <sup>(4)</sup>	19	17	18	78	89	122
Management expense ratio <sup>(5)</sup>	1.52%	1.52%	1.49%	1.50%	1.50%	1.49%
Management expense ratio before waivers or absorptions <sup>(6)</sup>	N/A	N/A	N/A	N/A	N/A	N/A
Portfolio turnover rate (7)	14%	22%	33%	39%	39%	35%
Trading expense ratio (%) <sup>(8)</sup>	0.05%	0.04%	0.09%	0.10%	0.09%	0.07%
Net asset value per unit, end of period	18.75	17.96	16.89	17.80	16.30	16.14

### **Financial Highlights**

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for the 6 month period ended June 30 of the current year and for the past 5 years ended December 31. The December 31 information is derived from the Fund's audited annual financial statements and is provided for each class of units.

#### Financial Highlights per unit

#### **Class F Units**

(for the period ended June 30, 2024 and years ended December 31)

\$	June 2024	2023	2022	2021	2020	2019
Net assets, beginning of period	14.79	13.90	14.84	13.63	13.57	11.87
Increase (decrease) from operations						
Total revenue	0.29	0.49	0.43	0.39	0.48	0.42
Total expenses	(0.12)	(0.21)	(0.21)	(0.22)	(0.19)	(0.18)
Realized gains (losses) for the period	0.57	0.39	0.55	1.10	0.19	0.23
Unrealized gains (losses) for the period	(0.05)	0.46	(0.99)	0.78	0.72	1.58
Total increase (decrease) from operations (1)	0.69	1.13	(0.22)	2.05	1.20	2.05
Distributions to unitholders per unit:						
From net investment income (excluding dividends)	_	0.08	0.02	_	0.11	0.02
From dividends	-	0.23	0.21	0.16	0.22	0.26
From capital gains	-	0.01	0.47	0.80	0.22	-
From return of capital	-	-	-	-	-	-
Total period distributions (2)	-	0.32	0.70	0.96	0.55	0.28
Net assets, end of period (3)	15.47	14.79	13.90	14.84	13.63	13.57

#### Ratios and Supplemental Data

#### **Class F Units**

(for the period ended June 30, 2024 and years ended December 31)

	June 2024	2023	2022	2021	2020	2019
Total net asset value (\$) (000's) <sup>(4)</sup>	9,748	9,372	9,446	7,861	4,493	2,219
Number of outstanding units (000's) <sup>(4)</sup>	630	634	679	530	330	164
Management expense ratio <sup>(5)</sup>	1.13%	1.12%	1.12%	1.12%	1.10%	1.09%
Management expense ratio before waivers or absorptions <sup>(6)</sup>	N/A	N/A	N/A	N/A	N/A	N/A
Portfolio turnover rate (7)	14%	22%	33%	39%	39%	35%
Trading expense ratio (%) <sup>(8)</sup>	0.05%	0.04%	0.09%	0.10%	0.09%	0.07%
Net asset value per unit, end of period	15.47	14.79	13.90	14.84	13.63	13.57

#### Financial Highlights per unit

#### **Class I Units**

(for the period ended June 30, 2024 and years ended December 31)

June 2024	2023	2022	2021	2020	2019
18.90	17.79	18.97	17.40	17.26	15.08
0.37	0.62	0.54	0.50	0.66	0.54
(0.06)	(0.08)	(0.09)	(0.08)	(0.09)	(0.06)
0.73	0.52	0.73	1.43	0.17	0.27
(0.07)	0.66	(1.29)	1.13	0.23	1.86
0.97	1.72	(0.11)	2.98	0.97	2.61
_	0.16	0.04	-	0.18	0.03
-	0.46	0.42	0.37	0.35	0.47
-	0.02	0.60	1.04	0.29	-
-	-	-	-	-	-
-	0.64	1.06	1.41	0.82	0.50
19.86	18.90	17.79	18.97	17.40	17.26
	2024 18.90 0.37 (0.06) 0.73 (0.07) 0.97 	2024 2023   18.90 17.79   0.37 0.62   (0.06) (0.08)   0.73 0.52   (0.07) 0.66   0.97 1.72   - 0.166   - 0.466   - 0.02   - -   - 0.646   - 0.02   - -   - 0.646	2023 2022   18.90 17.79 18.97   18.90 17.79 18.97   0.37 0.62 0.54   (0.06) (0.08) (0.09)   0.73 0.52 0.73   (0.07) 0.66 (1.29)   0.97 1.72 (0.11)   - 0.16 0.04   - 0.46 0.42   - 0.22 0.60   - - -   - 0.64 1.06	2024 2023 2022 2021   18.90 17.79 18.97 17.40   0.37 0.62 0.54 0.50   (0.06) (0.08) (0.09) (0.08)   0.73 0.52 0.73 1.43   (0.07) 0.66 (1.29) 1.13   0.97 1.72 (0.11) 2.98   - 0.166 0.04 -   - 0.46 0.42 0.37   - 0.02 0.60 1.04   - - - -   - 0.64 1.06 1.41	2024 2023 2022 2021 2020   18.90 17.79 18.97 17.40 17.26   0.37 0.62 0.54 0.50 0.66   (0.06) (0.08) (0.09) (0.08) (0.09)   0.73 0.52 0.73 1.43 0.17   (0.07) 0.66 (1.29) 1.13 0.23   0.97 1.72 (0.11) 2.98 0.97   - 0.16 0.04 - 0.18   - 0.46 0.42 0.37 0.35   - 0.02 0.60 1.04 0.29   - - - - -   - 0.64 1.06 1.41 0.82

#### **Ratios and Supplemental Data**

#### **Class I Units**

(for the period ended June 30, 2024 and years ended December 31)

	June 2024	2023	2022	2021	2020	2019
Total net asset value (\$) (000's) (4)	394	373	338	413	351	327
Number of outstanding units (000's) <sup>(4)</sup>	20	20	19	22	20	19
Management expense ratio <sup>(5)</sup>	0.11%	0.11%	0.11%	0.11%	0.11%	0.11%
Management expense ratio before waivers or absorptions <sup>(6)</sup>	N/A	N/A	N/A	N/A	N/A	N/A
Portfolio turnover rate (7)	14%	22%	33%	39%	39%	35%
Trading expense ratio (%) <sup>(8)</sup>	0.05%	0.04%	0.09%	0.10%	0.09%	0.07%
Net asset value per unit, end of period	19.86	18.90	17.79	18.97	17.40	17.26

- (1) Net asset value per unit and distributions to unitholders per unit are based on the actual number of units outstanding for the relevant class at the relevant time. The increase (decrease) from operations is based on the weighted average number of units outstanding for the relevant class over the fiscal period.
- (2) Distributions were paid in cash or automatically reinvested in additional units of the Fund.
- (3) This is not a reconciliation of the beginning and ending net assets per unit.
- (4) This information is provided as at period end of the period shown.
- (5) Management expense ratio is based on total expenses (excluding commissions and other portfolio transaction costs) for the stated period and is expressed as an annualized percentage of daily average net asset value during the period.
- (6) The Manager may have waived or absorbed some of the fund expenses. If this had occurred, the management fee ratio before any such waiver or absorption is listed. The Manager may terminate the waiver or absorption at any time, at its discretion. It is not known when such waivers or absorptions will be terminated.
- (7) The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the fiscal year. The higher a Fund's portfolio turnover rate in a year, the greater the trading costs payable by the Fund in the year, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a higher turnover rate and the performance of a Fund. Portfolio turnover rate equals the lesser of the costs of purchases and proceeds of sales of portfolio securities for the period divided by the average value of the portfolio securities.
- (8) The trading expense ratio represents total commissions and other portfolio transaction costs disclosed in the Statements of Comprehensive Income expressed as an annualized percentage of daily average net asset value of the Fund during the period.

#### **Past Performance**

The performance returns below:

- are calculated as of **December 31** in each year and for the **first 6 months** of the current year;
- assume **all distributions** made by the Fund **are reinvested** to purchase additional units; and
- show the returns of the particular class of the Fund after any applicable management fees and operating expenses have been deducted, but are not reduced by any redemption charges, optional charges or income taxes payable by you that would have reduced returns on performance.

Please remember that the past performance of the Fund is not an accurate prediction of future returns.

#### Year-by-Year Returns

The bar chart indicates the Fund's annual performance for each of the year's shown and for the current 6 month period, illustrating how the Fund's performance has changed from year to year. The bar chart shows in percentage terms how much an investment made on the first day of each financial year or period would have grown or decreased by the last day of each financial year or period.





Class F 40% 30% 16.62 20% 16.02 13.57 13.64 9.55 8.78 10% 4.56 4.58 0% -0.03 -1.65 -6.06 -10% -20% 2014 2023 June 2024 2015 2016 2017 2018 2019 2020 2021 2022



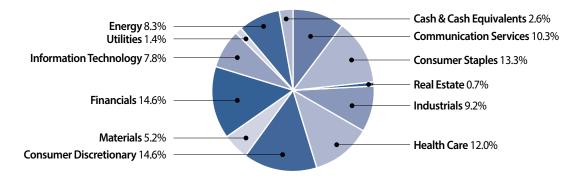
### Summary of Investment Portfolio

The following information may change due to the ongoing portfolio transactions of the Fund. More current information regarding the holdings of the Fund may be obtained on our website at www.beutelgoodman.com.

#### Summary of Top 25 Holdings

lssu	ier Name	Coupe Rate (9		% of Net Assets	Issuer Name	% of Net Assets
1.	Royal Bank of Canada			3.55	14. Roche Holding AG	2.22
2.	The Toronto-Dominion Bank			3.17	15. Smith & Nephew plc	2.22
3.	TGS ASA			2.82	16. GSK plc	2.22
4.	Government of Canada	4.675	15-Aug-24	2.74	17. Koninklijke KPN N.V.	2.21
5.	Carlsberg AS			2.74	18. Akzo Nobel N.V.	2.16
6.	ITV plc			2.61	19. Gentex Corp.	2.16
7.	Gen Digital Inc.			2.45	20. Ampol Ltd.	2.13
8.	Campbell Soup Co.			2.42	21. Manulife Financial Corp.	1.99
9.	Kellanova			2.40	22. Polaris Inc.	1.92
10.	QUALCOMM Inc.			2.31	23. Canadian National Railway Co.	1.88
11.	eBay Inc.			2.31	24. Amgen Inc.	1.87
12.	Comcast Corp., Class A			2.23	25. Harley-Davidson Inc.	1.86
13.	Compagnie Générale des Étab	lissements l	Michelin SCA	2.23		

#### Asset Mix





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